

Inclusive Government Procurement:

**How certification models are empowering LGBT entrepreneurs in the
U.S. and Latin America**

Inclusive Government Procurement in the US Presenter:

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Supplier Diversity Program: Synopsis

- * Existence: over 20 years*
- * Governing Document: MOU*
- * Signatories: 19 companies (or Signatories) 16 active signatories*

Supplier Diversity Program Mission

To encourage regulated companies throughout the State to promote contracting opportunities for minority-, women-, and service-disabled-veteran-owned businesses.

Additionally, the program encourages utilities to invest in their service territories or, the "customers they serve" by working and ultimately, hiring locally.

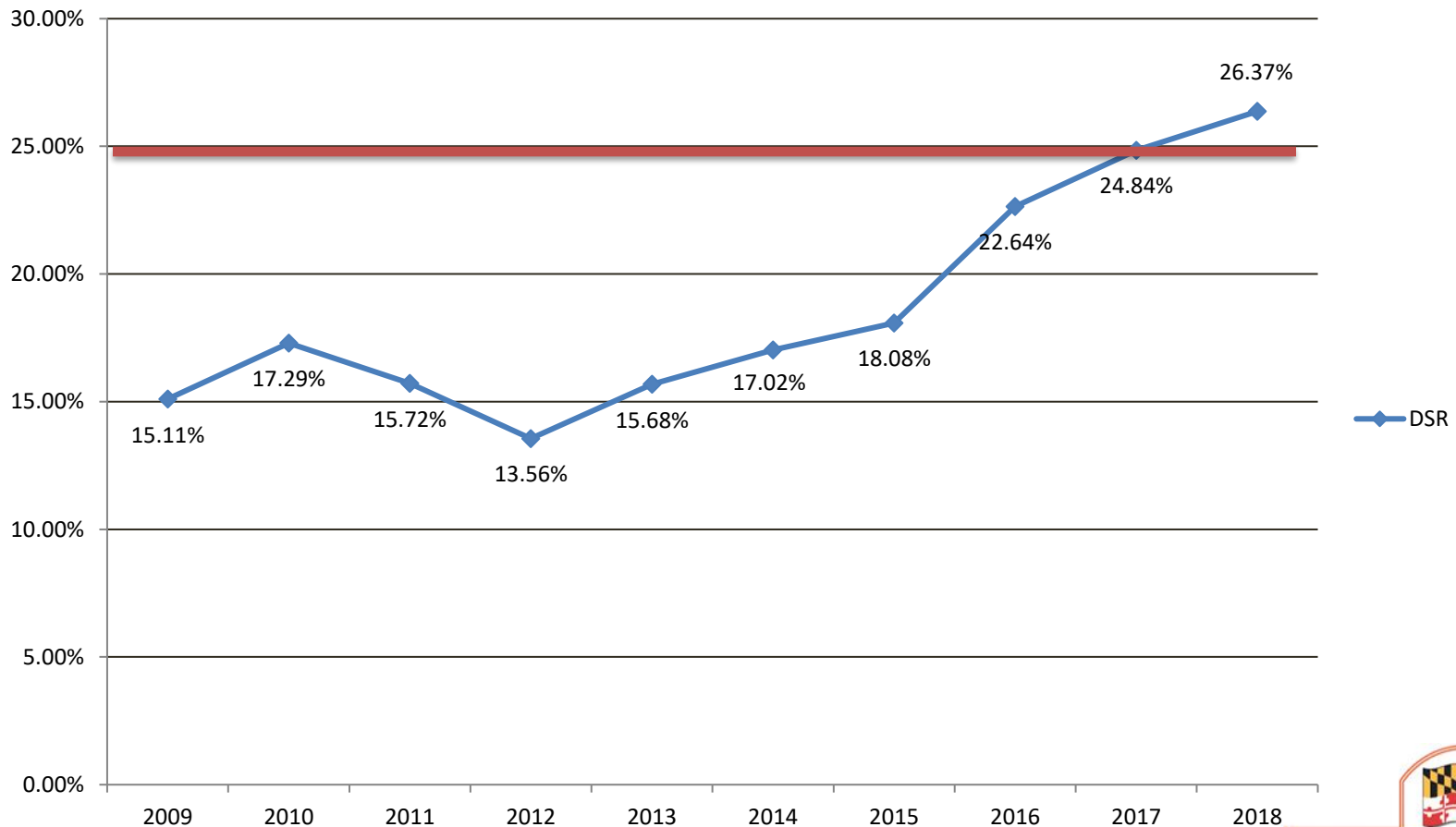
DSR Calculation

- To measure the progress of each Signatory and the Supplier Diversity Program in general, Staff uses the Diverse Spend Ratio.

$$\text{Diverse Spend Ratio} = \frac{\text{Diverse Supplier Procurement (DSP)}}{\text{Total Utility Procurement (TUP)}}$$

2018 DSR vs. Goal

Historical DSR Statewide





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